

BEAUFORT

TIPS FOR 2016

(Q3 Update)



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Excellent Out-Performance To-Date

Company Name	Price 12/01/16 (p)	Price 30/09/2016 (p)	Gain/Loss (p)	Gain/Loss (%)	£1,000 invested now worth
BG Group/RDSB ⁽¹⁾	940.00 ⁽¹⁾	1,997.00	-	+49.40%	£1,494.00
Diageo	1,810.00	2,210.50	+400.50	+22.13%	£1,221.30
GlaxoSmithKline	1,372.00	1,643.00	+271.00	+19.75%	£1,197.50
Lloyds Banking Group	68.97.00	54.55	-14.42	-20.91%	£790.90
Whitbread	4,120.00	3,916.00	-204.00	-4.95%	£950.50
Acacia Mining	186.00	497.50	+311.50	+167.47%	£2,674.70
Melrose Industries	121.08 ⁽²⁾	174.50	+53.42	+44.12%	£1,441.22
Tullow Oil	139.00	253.10	+114.10	+82.09%	£1,820.90
UBM	518.00	741.00	+196.00	+37.84%	£1,378.40
HSS	76.00	75.00	-1.00	-1.32%	£986.80
DekelOil Public Limited ⁽³⁾	12.25	11.25	-1.00	-8.16%	£918.40
Hummingbird Resources	13.00	24.50	+11.50	+88.46%	£1,884.60
Motif Bio	45.25	49.25	+4.00	+8.84%	£1,088.40
MySQUAR	5.88	4.75	-1.13	-19.22%	£807.80
			Total Return	+33.25%	£18,655.42

⁽¹⁾ Following the Royal Dutch Shell takeover of BG Group, the latter's shares were de-listed on 12th Feb. The performance of BG to that date was +10.8% and the subsequent move in RDS shares was +38.6% hence the +49.4% gain overall.

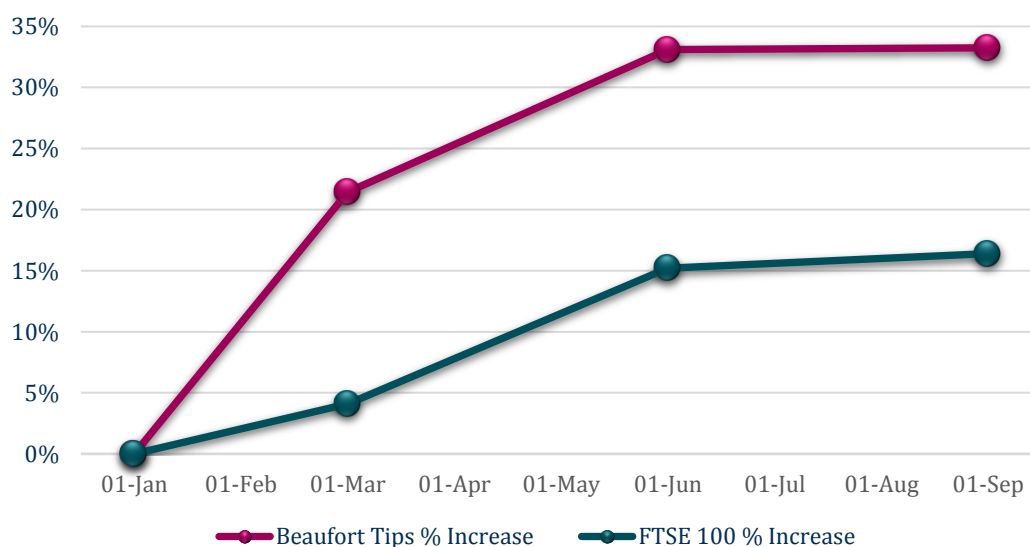
⁽²⁾ Melrose adjusted following the return of capital and rights issue.

⁽³⁾ Share consolidation 10 for 1.

Total return was **33.25%**, against a FTSE-100 rise of **16.4%**.

Total return **£18,655.42** on a **£14,000** initial investment.

Beaufort Tips vs FTSE 100 Performance 2016



Update on Excellent Year-to-End Q3 Performance

We picked fourteen stocks, five from the FTSE-100, four from the FTSE-250, one FTSE Small Cap stock and four FTSE AIM stocks. Some very punchy returns from [Acacia Mining](#), [Tullow](#), [Hummingbird Resources](#), [Melrose](#) and [Royal Dutch Shell/BG Group](#); [UBM](#) also outperformed the FTSE index.

After [Melrose](#) returned cash to shareholders it announced early in Q3 the acquisition of Nortek Inc and a fully underwritten £1,655m rights issue. The market reacted positively, following the Company's track record of improving returns in the acquired companies in the past.

[Whitbread](#) fell during the first half and rallied somewhat in Q3. At current levels, we believe it represents excellent value.

[Lloyds](#) also fell, in particular following the referendum vote, and we maintain our view that we stated in the original note to buy into *when the Government sells its holding, subsequently delayed due to market conditions*.

[Diageo](#) and [Glaxo](#) have maintained their 2nd quarter performance.

As reported earlier, [DekelOil](#) has recognised its debt and is now in a position to pay a dividend.

Whilst [Motif Bio](#) reversed its Q1 negative return to virtually meet the FTSE-100, it has fallen again in Q3, but is still in positive territory; it is a favoured stock of Beaufort.

Whilst [MYSQUAR](#) has continued to give up some of its Q1 gains and is now in negative territory.

We would continue to recommend the FTSE-100 selections and readers should consider them for the current tax year ISA.

We are not changing the year's selection but it is never wrong to take a profit. Speak to your broker for our latest news on each of the selections.

To read our original [Tips for 2016](#) publication from 13th January 2016 please [click here](#).

To read our [Tips for 2016 Q1 Update](#) publication from 14th April 2016 please [click here](#).

To read our [Tips for 2016 Half Year Update](#) publication from 8th July 2016 please [click here](#).

At Beaufort Securities, we offer a bespoke advisory service. Our people are dedicated to the markets day in and day out for one reason and one reason only - to help our clients profit. To discuss your strategies with a broker, please call one of our offices below:

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Sources: FT.com, The Economist, ProQuote, Bloomberg, Sunday Times, Sunday Telegraph, Daily Telegraph, The Times, Evening Standard, Company Websites. Share prices quoted correct as at the close on 30th June 2016.

Recommendations

During the three months to end-September 2016, the number of stocks on which Beaufort Securities has published recommendations was 314, and the recommendations were as follows: Buy - 117; Speculative Buy - 129; Hold - 64; Sell - 4.

Full definitions of the recommendations used by Beaufort Securities in its publications and their respective meanings can be found on our website [here](#).

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